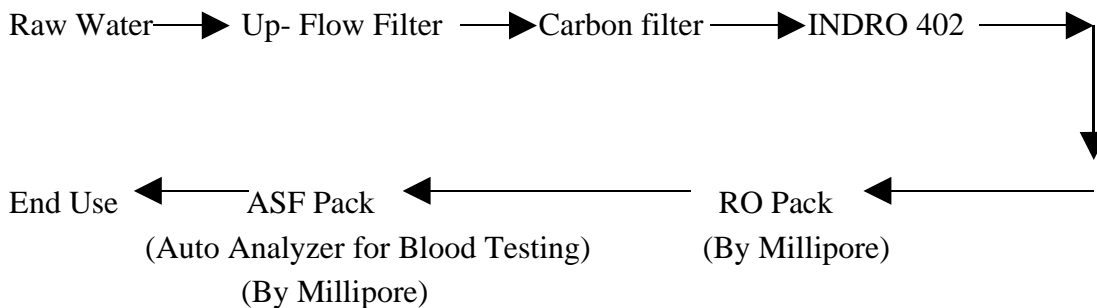

IESL TECHNICAL BULLETIN

JANUARY 2005

We have undergone a unique/interesting experience by supplying Ultra Pure Water system to M/s. BATRA Hospital Delhi and hence we are presenting the same to share with all of you.

Earlier Plant Scheme:-



In the above earlier scheme this RO Pack and ASF pack units were packed and supplied by M/s. Millipore and nobody knows what is inside and it was like a mysterious black box and Millipore use to change the same thrice a year. It was costing around 4.5 Lacs per year to customer.

Our Senior Area Executive Mr. Yogender kumar took a bold decision and inspected entire scheme and opened the box and found that there were 4 membranes and white powder. After doing through study we gave the proposed scheme and modified the system as below,

Modified Plant scheme: -

After implementing above plant scheme we commissioned the scheme and got result which are amazing and the Resistivity was 15-16 megaohms at the outlet of 0.5 Micron Filter

TECHNICAL SERVICES, ION EXCHANGE SERVICES BANGALORE

JANUARY 2005

The plant is operating over last few months. The cost saving to customer is,

Cost of Ultra Pure Water system per month: - Rs. 5600/-

Cost of Ultra Pure Water system per year: - Rs. 67200/-

Net saving per Year: - Rs 3.78 Lacs.

Customer has given us appreciation letter with specific reference to Mr. Yogender Kumar.

Kudos and full credit to Mr. Yougender Kumar(Famously known as ‘**YK**’) for his innovative and successful implementation. He can be contacted for further details on 09811404021/ yk57@rediffmail.com

This case study, am sure will help all our Hospital customers.

We are forwarding the case study to Technology so that the can study the same in detail and workout a Standard Package.

Enclosure- Customer Testimonial.

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